



Jorgensen Laboratories

December Specials

December 2008

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- Company Information

J-258 Surgical Drape is 10% off.

Disposable Surgical Drape

The original JorVet drape with the blue, rich, cloth-like feel of Sontara fabric packaged in a fan-folded box. 38"W x 100yds L dispensing roll in a blue and red box.



J-258 Surgical Drape 38" x 100 yards
Retail \$66.00
Price does not reflect the discount.

Warming Air Blankets

Keeping patients warm during surgery and recovery has always been a challenge. Electric pads have a risk of overheating, circulating water blankets are easily damaged.

Our new warm air blankets are a safe, economical solution to this problem. They are made of a silky polyester fabric with an inlay of nylon water proof material to keep the airflow circulating upward towards the patient.

These blankets are machine washable (hang to dry) therefore much more economical than other air blankets on the market, which are disposable. There is a 5" diameter round opening with a nylon cord to secure the blanket.

Blanket sizes available:		Retail
J1034	Small 30"L x 20"W	\$42.00
J1034A	Medium 36"L x 24"W	\$45.00
J1034B	Large 48"L x 24"W	\$49.00
J1034S	All 3	\$122.00
J1034CN	Warm Air Unit	\$2,080
J1034C	Refurbished Unit	\$1,735

10% off in November

Prices listed do not reflect the discount.



Coming in January

JorVet's Annual Suture Sale

The new year just would not be ushered in right without the JorVet annual J-91 Braun suture sale. The sale runs January 1-31, 2009. JorVet will supply one cassette free with every ten ordered (must be the same kind and size). This includes the popular Braunamid, Catgut, and Stainless Steel suture.



Needle suture will be 10% off the regular prices.



Clinic Highlight

Veterinary Emergency Service is a well equipped seven day - 24 hour emergency care and referral center in the Madison, WI area. Staffed by veterinarians and technicians trained in emergency and surgical procedures, clients are promptly greeted with a friendly, compassionate staff, skilled in the treatment and care of ill and injured pets.

Chris Schriever, hospital manager, states; "we feel strongly about the team approach in caring for your pet. Together we can provide the very best health care for your loved one".

They recently opened their second location in the Madison area to serve their clients. **Veterinary Emergency Service** uses many Jorgensen items on a daily basis. Both locations utilize Jorvet's oxygen distribution, GasVak scavenging and I.V. track systems. Recent purchases include Bovie electrosurgery unit (J484M), Walk on scale (J825Q), Swing-arm centrifuge (J501SQ), Diagnostic ECG (J1010), orthopedic power driver (J238), and numerous orthopedic and surgical instruments.



www.emergencyclinicforanimals.com

24-hour hospital providing urgent care, critical care, and referral services
229 West Beltline Hwy | Madison, WI 53713 | 608-274-7772

Spiffs, Spiffs, Spiffs

FOURTH QUARTER CAPITAL EQUIPMENT SPIFF

Just like last year, all capital equipment for the fourth quarter will earn the outside sales personnel a spiff of \$25-\$80 depending on the dollar value of the equipment sold.

October 1st to December 31st 2008

Sell a JorVet capital equipment product valued at \$400 or more and receive \$25.

Some examples...

J334A	Revelation III Microscope
J501SN	Swing-Out Centrifuge
J563	Doppler Blood Pressure Unit
J825QM	42" Platform Scale

J-825QM/PM



Sell a JorVet capital equipment product valued at \$1,000 or more and receive \$40. Some examples...

J842Q	Ultrasonic Scaler
J744	Oxygen Concentrator
J334MP	M2 Deluxe Microscope
J501SQ	Horizontal Swing-Out Centrifuge

J-842Q

Sell a JorVet capital equipment product valued at \$2,500 or more and receive \$80.

Some examples...

J484X	Bovie Electrosurge Unit
J565VSB	8mm Flexible Videoscope
J484M	Bovie Electrosurgical Unit

J-484M



New Products

Cannulated Infusion Screw

Where infection has penetrated and lodged in the medullary cavity of bone in the distal limb it may be necessary to infuse antibiotics directly to achieve therapeutic levels where they are needed.

Drill and tap 4.5 threaded hole (J-372e plus J-409e)

Insert Cannulated Infusion screw

Attach syringe and luer connector and infuse

Screw may be left in situ for repeated administration of antibiotics.

J343 Cannulated Luer Lock Infusion Screw with Insertion Key in SS case

Retail \$145.00



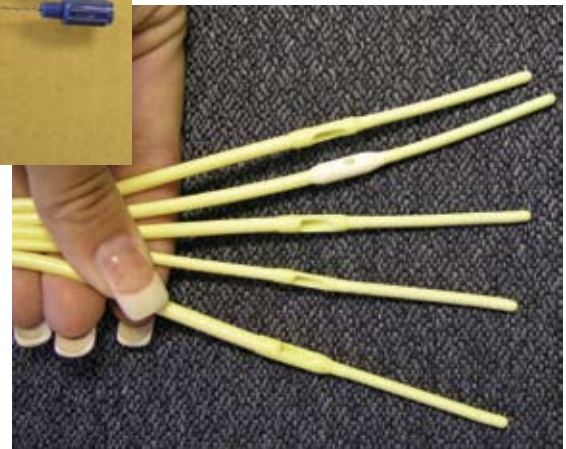
New Products

Enteral Feeding Products

This line of products is especially designed for mid-long term enteral feeding. Features polyurethane feeding tubes.

- More durable and longer lasting than PVC tubes
- Weighted tip with metal tungsten guide end for ease of placement and retention
- Stylets included on all sizes
- Radiopaque and non-sterile
- Many of these tubes will move by peristaltic action to the jejunum after placement in the stomach, which requires longer lengths than standard feeding tubes (i.e. cats need 36" (91cm)L)
- Numerical graduations on side of the tube
- Complete directions

		Retail
J-350a	5fr x 22"	\$15.00
J-350b	6fr x 22"	\$22.50
J-350c	6fr x 36"	\$22.50
J-350d	8fr x 22"	\$22.50
J-350e	8fr x 36"	\$22.50
J-350f	8fr x 43"	\$24.00
J-350g	10fr x 36"	\$24.00
J-350h	10fr x 43"	\$25.50
J-350j	10fr x 55"	\$27.00
J-350k	12fr x 43"	\$25.50



Thora-Cath® Chest Tubes

A soft silastic chest tube for pneumothorax or hemothorax. This catheter will provide drainage of the pleural space. Silicone is definitely the preferred material over pvc or nylon.

- Biocompatible silicone reduces clotting and encrustation
- Beveled end open end with two lateral eyes 1cm apart.
- Graduated at 1cm lengths
- Radiopaque stripe
- Universal hubs adapt to connectors like JorVet J282d1 Barbed reducing connector and suture wings. (Note: JorVet # J282d3 is too small.) Also suggest use of 3-way stopcock (J-462)
- Provided with stainless steel trocar
- 14cm (5½") length

		Retail
J341	9.6fr (3.2mm)	\$29.90
J341a	12fr (4mm)	\$29.90
J341b	14fr (4.67mm)	\$29.90



New Products

Round Bottom Centrifuge Test Tubes

- original classic design features straight edges and no cone shape end
- polystyrene -- approximately 15ml capacity
- 100mm length x 17mm diameter
- 100pk



J-546e Retail
\$12.60

Equine Safety Restraint Straps

These straps were specifically designed to prevent/minimize any injuries to horses that are placed in equine stocks (also injuries to hospital personnel). Anyone that uses equine stocks appreciates their value but realizes that some horses may react violently to their use. They can attempt to jump over the front door or rear over backwards injuring themselves and hospital staff.

The Equine Safety Restraint Straps when placed properly over the horse's shoulders will prevent lunging forward and any rearing while in the stock.

A quick release feature will immediately open to remove the straps in an emergency, even under a full load.

Materials:

- Safety strap 2" nylon webbing with strength of 2,500 lbs
- Heavy metal "O" rings
- Thick 20" wide Velcro
- Quick release

J-954



New Products

OmniVID C-Mount Camera

The OmniVID is the first “All-in-One” comprehensive microscope camera on the market. It features built-in live video on a bright 2-inch LCD screen, 8 megapixel digital imaging, and MPEG4 video directly onto the included SD memory card. Connect to any size TV for training large groups, or connect to a PC for capturing digital images or digital video in the easy-to-use MicroCap V2.0 measuring software.

Use the wireless remote control to snap pictures or access the menu and playback modes. The OmniVID mounts directly onto any microscope trinocular head with C-Mount threading. The OmniVID camera on a JorVet microscope is the ultimate microscopic imaging solution.

Works great with JorVet Infinity labscope (shown below).



J-334qt Trinocular scope **Retail \$1,210**



J-475cv
Retail \$1,399

Sensor resolution: 3.1 Mega Pixel
Maximum resolution: 8 Mega Pixel
LCD screen size: 2 inch LTIPS
Memory card: SD/MMC card
USB interface: Yes
TV output: NTSC/PAL
Controller: Remote and USB shutter
Power Supply: DC 12V 1.5A
Picture Format: JPEG
Video Format: MPEG4
Printer support: PictBridge and DPOF
Mount: C-Mount

MicroMesh™ Biopsy Processing/Embedding Cassette

- You can contain a small biopsy sample that is dropped into formalin jar
- Easy to find sample: prevents loss of valuable samples
- Prevents having to fish out small samples
- Ready for processing in automated embedding machine

J-1049
50/pk
Retail \$19.50



New Products

Large Bore IV Administration Set

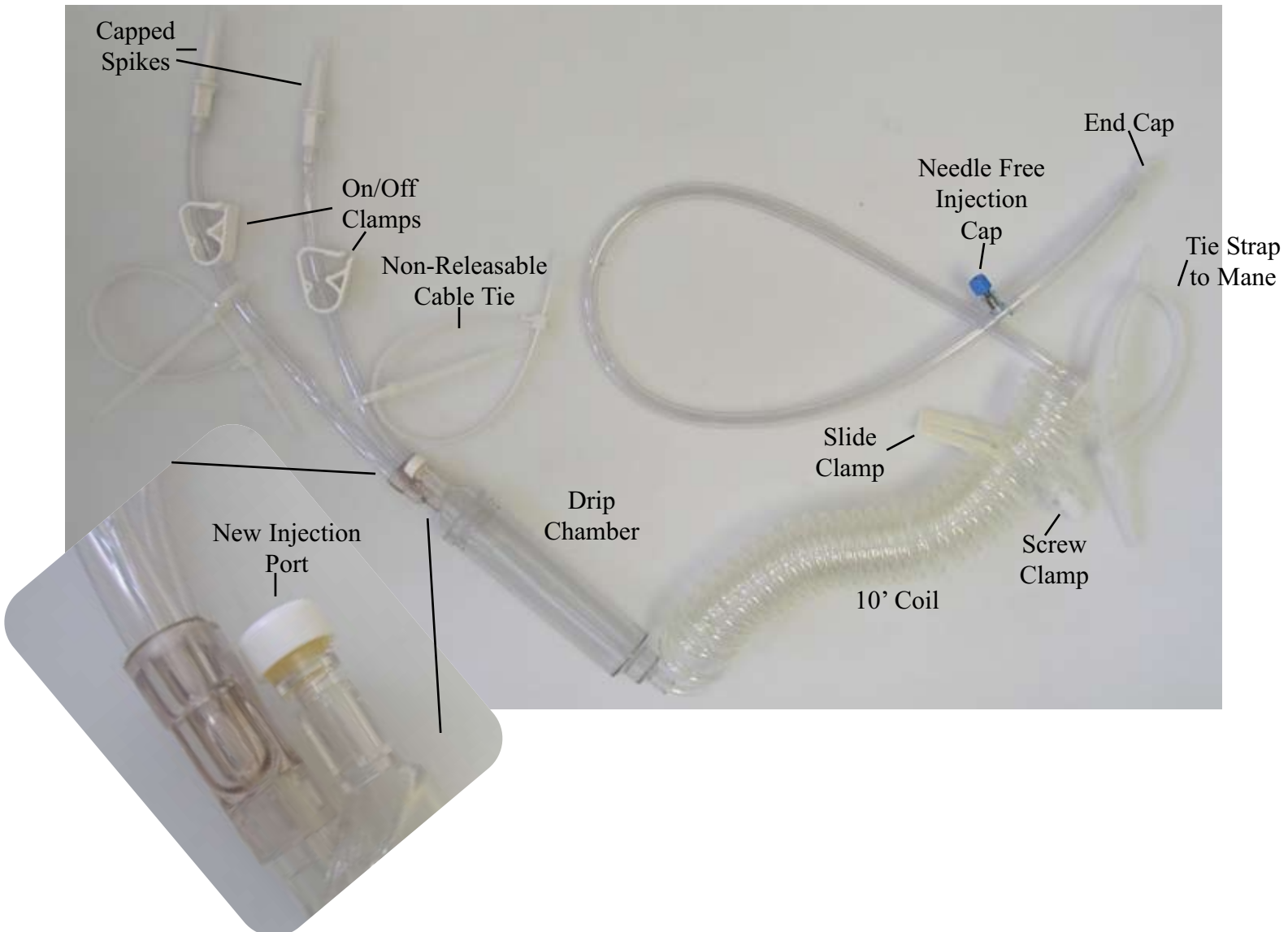
Larger animals such as horses and cattle require tremendous amounts of IV fluids in a short period of time. The standard smaller human IV sets cannot meet the large IV fluid demands of a critically ill 1,200lb horse.

The JorVet Large Bore IV Set can increase the flow rate up to almost 20-liters per hour, a necessary volume in severe colic or equine critical care emergencies.

Poiseville's Law of Fluids: The volume of a fluid through a tube varies as the fourth power of the diameter of the tubing. $V=D^4$ other things being equal.

The diameter of the large bore IV set is two times that of a conventional IV set. This translates into 16 times the flow rate.

J-400L Large IV Set. Complete. Sterile. Retail
\$30.00





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