



Jorgensen Laboratories

November Specials

During November the *entire* line of JorVet stains will be on special.
Take 10% off



J-322 Series



J-324



J-326AS

| | | <u>Retail</u> |
|----------------|------------------------------------|---------------|
| J-322 | Dip Quick Stain Kit (3 x 180 ml.) | \$32.40 |
| J-322A | Dip Quick Refill Kit (500 ml.) | \$52.20 |
| J-322A1 | Fixative (500 ml.) | \$21.30 |
| J-322A2 | Stain (500 ml.) | \$22.30 |
| J-322A3 | Counter Stain (500 ml.) | \$24.30 |
| J-323 | Gram Stain Kit (4 x 250 ml.) | \$24.60 |
| J-324 | New Methylene Blue (250 ml.) | \$20.40 |
| J-325 | Sudan III Fecal Stain (250 ml.) | \$12.00 |
| J-325F | Lugol's Iodine Stain Kit (500 ml.) | \$30.60 |
| J-326 | Potassium Hydroxide 10% | \$9.00 |
| J-326A | Immersion Oil (120 ml.) | \$15.00 |
| J-326U | Urine Sediment Stain (15 ml.) | \$10.50 |
| J-326S | Live/Dead Semen Stain (15 ml.) | \$18.00 |
| J-326B | Lactophenol Cotton Blue Stain | \$15.00 |
| J-326AS | Acid Fast Stain Kit | \$45.00 |

Prices do not reflect the discount.



J-323 Gram Stain Kit



Immersion Oil

November 2008

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Issue 11

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Coming in December

J-258 Surgical Drape is 10% off.

Disposable Surgical Drape

The original JorVet drape with the blue, rich, cloth-like feel of Sontara fabric packaged in a fan-folded box. 38"W x 100yds L dispensing roll in a blue and red box.

J-258 Surgical Drape 38" x 100 yards

Retail \$66.00

Price does not reflect the discount.



Clinic Highlight

Town & Country Veterinary Clinic

Town & Country Veterinary Clinic has been serving Marietta, Georgia for 25 years. Dr. Good grew up in Mishawaka, Indiana and has owned many animals throughout his life. As a sophomore in high school, Dr. Good decided to turn his passion for animals into a career and become a veterinarian. He never looked back....

Town & Country Veterinary Clinic now has five veterinarians on staff as well as several technicians, groomers, and kennel workers.

Mission Statement:

"Town & Country Veterinary Clinic's obligation is to provide the highest quality veterinary service in a prompt and friendly manner, by a well trained attentive staff and promote the well-being of animals and the joy of the human-animal bond throughout the community."

Recent JorVet purchases are many, including: Video Endoscope, Centrifuge, Anesthesia Machine, Dental Units, an IV Pump, and several microscopes.



Dr. Michael Davis with Technicians Carmen, Jessica, and Trisha.



Town & Country Veterinary Clinic
1343 Gresham Road
Marietta, GA 30062
www.drgoodvet.com

New Products

Large Bore IV Administration Set

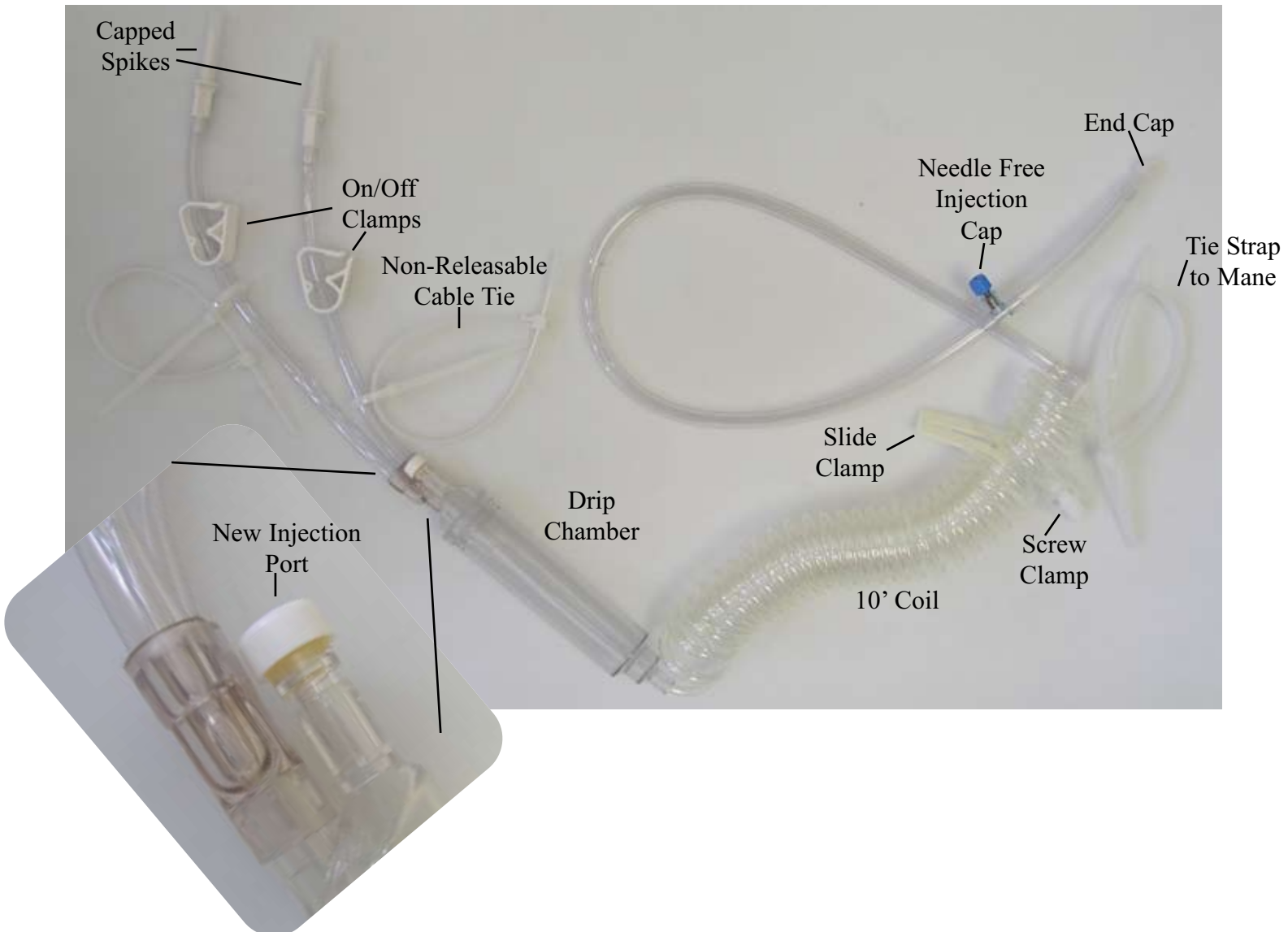
Larger animals such as horses and cattle require tremendous amounts of IV fluids in a short period of time. The standard smaller human IV sets cannot meet the large IV fluid demands of a critically ill 1,200lb horse.

The JorVet Large Bore IV Set can increase the flow rate up to almost 20-liters per hour, a necessary volume in severe colic or equine critical care emergencies.

Poiseville's Law of Fluids: The volume of a fluid through a tube varies as the fourth power of the diameter of the tubing. $V=D^4$ other things being equal.

The diameter of the large bore IV set is two times that of a conventional IV set. This translates into 16 times the flow rate.

J-400L Large IV Set. Complete. Sterile. Retail
\$30.00



Spiffs, Spiffs, Spiffs

FOURTH QUARTER CAPITAL EQUIPMENT SPIFF

Just like last year, all capital equipment for the fourth quarter will earn the outside sales personnel a spiff of \$25-\$80 depending on the dollar value of the equipment sold.

October 1st to December 31st 2008

Sell a JorVet capital equipment product valued at \$400 or more and receive \$25.

Some examples...

| | |
|---------------|-----------------------------|
| J334A | Revelation III Microscope |
| J501SN | Swing-Out Centrifuge |
| J563 | Doppler Blood Pressure Unit |
| J825QM | 42" Platform Scale |

J-825QM/PM



J-842Q

Sell a JorVet capital equipment product valued at \$1,000 or more and receive \$40. Some examples...

| | |
|---------------|---------------------------------|
| J842Q | Ultrasonic Scaler |
| J744 | Oxygen Concentrator |
| J334MP | M2 Deluxe Microscope |
| J501SQ | Horizontal Swing-Out Centrifuge |

Sell a JorVet capital equipment product valued at \$2,500 or more and receive \$80.

Some examples...

| | |
|----------------|------------------------------|
| J1002 | TeleVet 100 - Telemetric ECG |
| J565VSB | 8mm Flexible Videoscope |
| J484M | Bovie Electrosurgical Unit |

J-484M



New Products

Carpo-Flex Sports Wraps

Provides light to moderate flexible support for the carpus/wrist. Neoprene cuff, elastic straps, and accessory hole for the carpal pad. Can be trimmed for a custom fit. Designed for use during periods of normal daily activity.



Uses:

- Stabilize/support the wrist
- Support following removal of a splint or cast
- Protect against re-injury
- Offload painful arthritic carpal joints
- Reduce carpal deviations or over extension



J1004 XS right Teal. 5"W x 3.5"H; 1.0mm neoprene; 1"W elastic straps

J1004L XS left (fits small dogs with up to 4.5" wrist circumference)

J1004A S right Red. 6"W x 5"H; 1.5mm neoprene; 1"W and 1.5"W elastic straps

J1004AL S left (fits small to medium dogs with up to 5.5" wrist circumference)

J1004B M right Blue. 7"W x 6"H; 1.5mm neoprene; 1.5"W elastic straps

J1004BL M left (fits medium dogs with up to 6.5" wrist circumference)

J1004C L right Black. 8"W x 6.75"H; 2.0mm neoprene; 2"W elastic straps

J1004CL L left (fits large dogs with up to 7.5" wrist circumference)

Retail

\$25.00

\$26.00

\$27.00

\$28.00

New Products

Kimwipe® Dispenser Box

Push-up box

- Designed for specific use with Kimwipes®.
- Will work with JorVet's product J-869 lens paper.
- Dispensing box prevents Kimwipes® from falling back or remain in box as tissues are removed.



Remove perforated oval on bottom as well as top



Align bottom opening with push-up column



Tissues Stay at the top of box down to the very last one



No more digging for tissues

J-1037

Retail \$17.50

Feline Breathe Easy

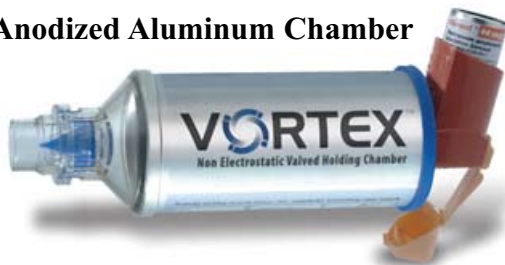
A great aid in treating feline asthma has been improved!!

The "Feline Breathe Easy" has been a very popular product in treating feline asthma. The pocket spacer holds a metered dose inhaler (MDI) to deliver medication.

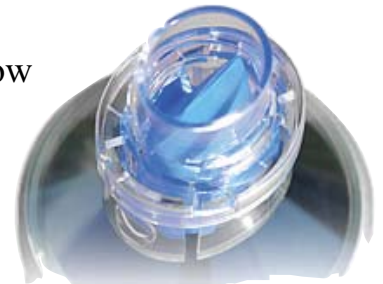
The new pocket spacer is called the Vortex and has three advantages over other plastic pocket spacers:

1. Anodized Aluminum chamber versus plastic. The anodized aluminum is non-electrostatic and delivers more medication from the MDI to the patient.
2. 'Duckbill' shaped valve designed for minimal aspiratory effort, ensures a low loss of medication.
3. Vortex Cyclonic aspiratory flow pattern enhances aerosol delivery.

Anodized Aluminum Chamber



Cyclonic Flow



Duckbill Valve

J-843

Retail \$37.50

Shipping

*All refused shipments will have a \$50.00 service fee deducted from the invoice.
The only exception is for refusals due to damaged parcels.*

New Products

OmniVID C-Mount Camera

The Omnivid is the first “All-in-One” comprehensive microscope camera on the market. It features built-in live video on a bright 2-inch LCD screen, 8 megapixel digital imaging, and MPEG4 video directly onto the included SD memory card. Connect to any size TV for training large groups, or connect to a PC for capturing digital images or digital video in the easy-to-use MicroCap V2.0 measuring software.

Use the wireless remote control to snap pictures or access the menu and playback modes. The Omnivid mounts directly onto any microscope trinocular head with C-Mount threading. The OmniVID camera on a JorVet microscope is the ultimate microscopic imaging solution.



Works great with JorVet Infinity labscope (shown below).

J-334qt Trinocular scope **Retail \$1,210**



J-475cv
Retail \$1,399

Sensor resolution: 3.1 Mega Pixel
Maximum resolution: 8 Mega Pixel
LCD screen size: 2 inch LTIPS
Memory card: SD/MMC card
USB interface: Yes
TV output: NTSC/PAL
Controller: Remote and USB shutter
Power Supply: DC 12V 1.5A
Picture Format: JPEG
Video Format: MPEG4
Printer support: PictBridge and DPOF
Mount: C-Mount

MicroMesh™ Biopsy Processing/Embedding Cassette

You can contain a small biopsy sample that is dropped into formalin jar

Easy to find sample: prevents loss of valuable samples

Not have to fish out small sample

Ready for processing in automated embedding machine

J-1049
50/pk
Retail \$19.50



New Products

Cannulated Infusion Screw

Where infection has penetrated and lodged in the medullary cavity of bone in the distal limb it may be necessary to infuse antibiotics directly to achieve therapeutic levels where they are needed.

Drill and tap 4.5 threaded hole (J-372e plus J-409e)
Insert Cannulated Infusion screw
Attach syringe and luer connector and infuse
Screw may be left in situ for repeated administration of antibiotics.

J343 Cannulated Luer Lock Infusion Screw with Insertion Key in SS case
Retail \$145.00



Fecal Specimen Container with Spoon

A proper fecal exam is an essential part of any wellness program. However getting proper owner compliance is a challenge. The JorVet fecal specimen containers are an effective way to help assist the pet owner in getting a quality stool sample.

- Clear plastic vial-can readily see sample
- Screw cap for clients
- Flat bottom-can stand right up
- Spoon attached to cap-can get stool sample with proper hygiene
- Inexpensive-great for dispensing to client

Note: not designed for use as a floatation chamber



J-1069

50/pk

Retail \$25.50



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